



MARKETING ALLOWANCE LIST

**New, Paid Annualized Premium (NPAP) figure includes:**

- New policies paid each month
- Triple credit for Manhattan Affordable Choice & OPP policies
- \$1500/MAPD policy
- \$200/PDP policy
- Annuity/Life Excess credited at 6% total premium
- Group Self-Funded Medical credited at 25% total annualized premium
- STM credited based on coverage term
- Policies which chargeback within first 30 days of payment will be deducted from total

**Allowance Brackets**

- \$6,000 allowance: \$120,000+ NPAP
- \$3,000 allowance: \$60,000 - \$119,999 NPAP
- \$1,000 allowance: \$30,000 - \$59,999 NPAP
- \$500 allowance: \$20,000 - \$29,999 NPAP
- \$250 allowance: \$10,000 - \$19,999 NPAP
- \$100 allowance: \$2,500 - \$9,999.99 NPAP
- No allowance: \$2,499 or less NPAP

Feb 2020

Agent	# New Policies	NPAP	Marketing Allowance
Russell G	56	\$247,613.56	\$6,000.00
Valarie S	52	\$175,104.72	\$6,000.00
Kristina G	54	\$115,010.76	\$3,000.00
Gina J	19	\$72,603.41	\$3,000.00
Stephen W/GA	24	\$48,934.68	\$1,000.00
June J	18	\$47,520.36	\$1,000.00
Dena S	37	\$46,718.85	\$1,000.00
Robert T	20	\$35,183.16	\$1,000.00
Lynne T	15	\$34,073.60	\$1,000.00
Bob S	13	\$31,600.80	\$1,000.00
Lee H	11	\$26,773.44	\$500.00
Mark K	13	\$24,719.32	\$500.00
Malcolm M	9	\$23,967.77	\$500.00
Jacquelyn W	14	\$23,192.88	\$500.00
Kevin R	14	\$22,916.16	\$500.00
William S	13	\$21,926.88	\$500.00
Jessie H	17	\$21,916.56	\$500.00
Jeffrey J	12	\$17,479.16	\$250.00
Johan V	6	\$14,154.12	\$250.00
Kenneth R	9	\$14,137.20	\$250.00
Eric J	15	\$11,750.16	\$250.00
Deborah P	8	\$9,490.16	\$100.00
Cindy J	12	\$9,231.48	\$100.00
Patrick N	2	\$8,957.16	\$100.00
Wanda F	6	\$8,221.36	\$100.00
John A	3	\$7,172.82	\$100.00
Candace W	7	\$6,912.90	\$100.00

(continued)

Agent	# New Policies	NPAP	Marketing Allowance
Thomas S	7	\$6,182.28	\$100.00
James C	8	\$6,161.96	\$100.00
Elizabeth R	4	\$5,464.92	\$100.00
Johnny C	1	\$5,184.00	\$100.00
Ellen G	5	\$4,628.92	\$100.00
Rodney B	3	\$3,309.48	\$100.00
John G	3	\$3,281.40	\$100.00
Kristen M	3	\$3,200.00	\$100.00
Antoinella N	3	\$3,200.00	\$100.00
Robert D	1	\$3,190.80	\$100.00
Christopher H	1	\$3,007.80	\$100.00
Kathy K	2	\$3,000.00	\$100.00
Ciro S	2	\$2,792.16	\$100.00
Paul P	3	\$2,026.68	\$0.00
Robert O	1	\$1,838.88	\$0.00
Renee S	2	\$1,700.00	\$0.00
Andrew D	1	\$1,500.00	\$0.00
Henry C	1	\$1,408.80	\$0.00
Timothy M	3	\$1,377.84	\$0.00
Cindy H	1	\$1,203.84	\$0.00
Joanne S	1	\$1,183.56	\$0.00
Toni G	1	\$1,159.20	\$0.00
Gerard V	2	\$1,067.60	\$0.00
Melissa E	2	\$660.00	\$0.00
John B	3	\$600.00	\$0.00
Mary A	2	\$360.00	\$0.00