

First Look Plan Year 2018

YOU HAVE CHOICES



MEDICARE ADVANTAGE PLANS

CONFIDENTIAL. FOR INTERNAL TRAINING PURPOSES ONLY.



About GlobalHealth

- Local, Oklahoma-based health maintenance organization (HMO) with offices in Tulsa and Oklahoma City
- We work proactively with our members
- Available in 44 Counties across Oklahoma
- 3 Proposed Medicare Advantage plans designed to meet your clients' needs
- Our local customer care, case management and pharmacy teams provide personal guidance to help navigate the increasingly complex world of healthcare
- Our personal customer care means your clients talk to real people in Oklahoma
- Thousands of quality providers, hospitals and pharmacies
- Unique marketing plans that deliver lead and ongoing sales support through multi-channel marketing and advertising
- One of the fastest growing HMOs for Medicare Advantage plans in Oklahoma



2018 Proposed Medicare Advantage Plans

MA-PD

- Generations Classic (HMO) – \$0
- Generations Select (HMO) – \$30

MA Only

- Generations Value (HMO) – \$0



Star Ratings

Overall Medicare Star Ratings for PY2017

3.5 ★★★★★



4 Star Rating for:

- Getting Needed Care
- Care Coordination
- Beneficiary Access and Performance Problems (more stars are better because it means fewer serious problems)
- Health Plan Quality Improvement



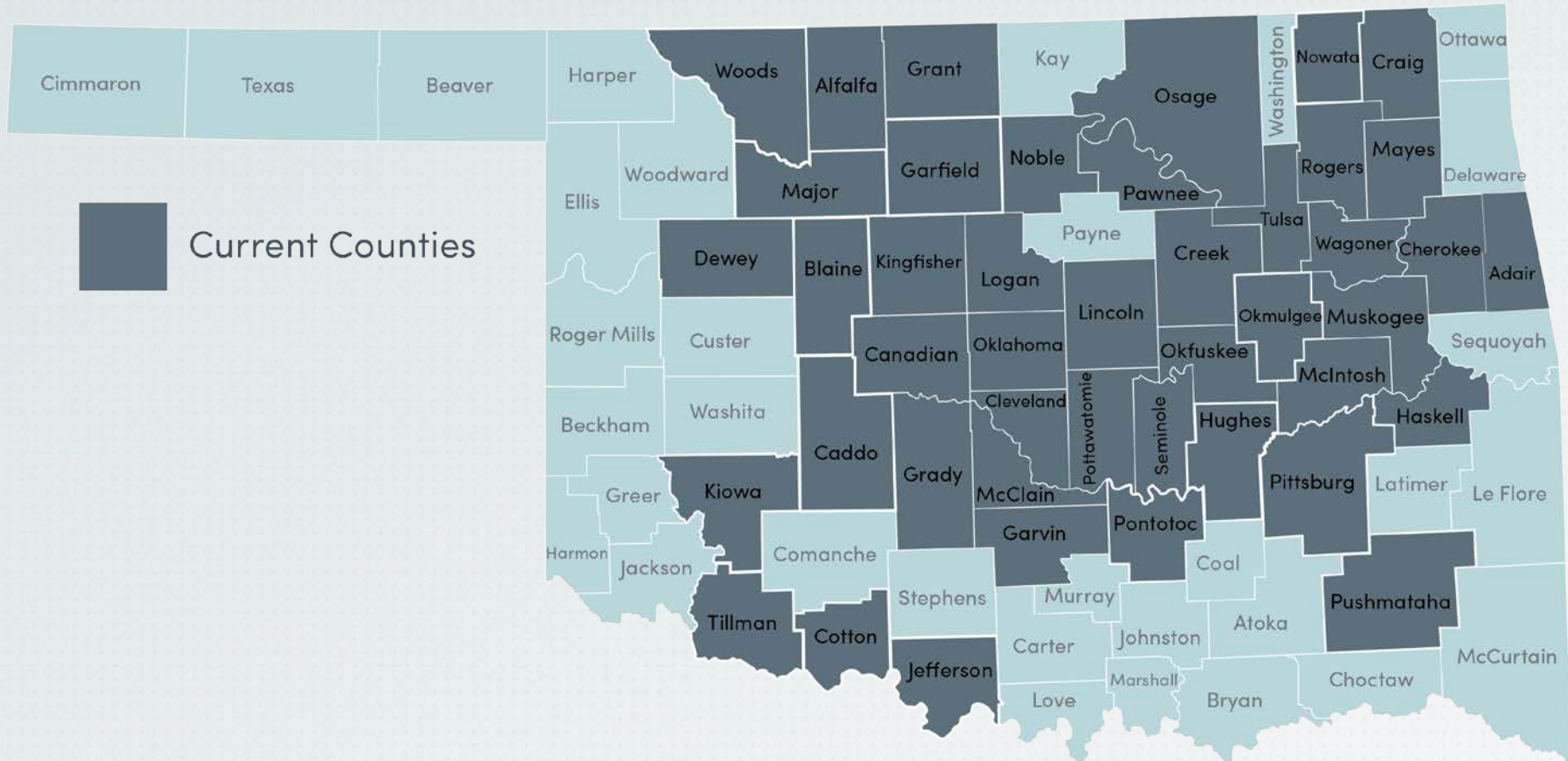
5 Star Rating for:

- **Members Choosing to Leave the Plan** (more stars are better because it means fewer members are choosing to leave the plan)
- Complaints about the Drug Plan (more stars are better because it means fewer complaints)
- Complaints about the Health Plan (more stars are better because it means fewer complaints)
- Controlling Blood Pressure
- Customer Service
- Plan All-Cause Readmissions (more stars are better because it means fewer members are being readmitted)

Member Retention

Medicare evaluates plans based on a 5-star rating system. Star Ratings are calculated each year and may change from one year to the next.

2018 Service Area





Provider Network

as of July 2017

Tulsa Area

- Harvard Family Physicians
- Utica Park Clinic Physician Group
- Hillcrest Medical Center
- Hillcrest South Hospital
- Hillcrest Hospital Claremore
- Tulsa Spine & Specialty Hospital
- Oklahoma Heart Institute
- Oklahoma Surgical Hospital
- OSU Medical Center, Mercy
- OSU Physicians
- Bailey Medical Center, Owasso
- Oklahoma Spine and Brain Institute

Oklahoma City Area

- Oklahoma City Clinic
- Mercy Hospital
- Mercy Primary Clinics
- Integris Baptist Medical Center
- Integris Health Edmond
- Integris Southwest Medical Center
- Integris Primary and Specialty Care Clinics
- Oklahoma Heart Hospitals (North & South)
- Bone & Joint at St. Anthony
- St. Anthony Hospital
- Variety Care Clinic
- Mary Mahoney Health Center

Out-of-network care is not covered except for emergency or urgent care.

This is not a full list of providers. Other providers are available in our network.
The provider network can change at any time.

2018 GlobalHealth Medicare Advantage Proposed Plan Designs

BENEFIT	GENERATIONS VALUE	GENERATIONS CLASSIC	GENERATIONS SELECT
Premium	\$0	\$0	\$30
Deductible	\$0	\$0	\$0
MOOP	\$3,000	\$3,400	\$3,400
Primary Care - PCP	\$0	\$0	\$0
Specialist	\$40/visit	\$40/ visit	\$25/visit
Outpatient Surgery (waived if admitted to acute care)	\$250 – Ambulatory Surgery Center \$320 – Hospital	\$250 – Ambulatory Surgery Center \$320 – Hospital	\$250 – Ambulatory Surgery Center \$320 – Hospital
Inpatient Hospital Care	\$250 - days 1 - 5 \$0 days 6 - 90 \$0 days 91 - 190	\$365 - days 1 - 5 \$0 - days 6 - 90 \$0 - days 91 - 190	\$325 - days 1 - 5 \$0 - days 6 - 90
Outpatient Disagnostic Tests - labs, x-rays	\$0- no referral or PA required \$100 – sleep studies in outpatient facility	\$0- no referral or PA required \$100 – sleep studies in outpatient facility	\$0- no referral or PA required \$100 – sleep studies in outpatient facility
Outpatient diagnostics tests - diagoniostic radiology (MRI, etc)	\$150/visit, 1 copay per visit	\$150/visit, 1 copay per visit.	\$150/visit, 1 copay per visit.
ER, all-inclusive, waived if admitted to observation or hospital or outpatient surgery within 24 hours	\$75, all-inclusive	\$100, all-inclusive	\$85, all-inclusive
Urgent Care	\$10/visit	\$35/visit	\$25/visit

2018 Proposed Prescription Drug Coverage

BENEFIT - 30-DAY PREFERRED RETAIL	GENERATIONS CLASSIC & SELECT
Tier 1 Preferred Generics	\$5
Tier 2 Generics	\$15
Tier 3 Preferred Brand Name	\$42
Tier 4 Non-Preferred Drugs	40%
Tier 5 Specialty Drugs	33%

BENEFIT - 90-DAY PREFERRED MAIL ORDER	
Tier 1 Preferred Generics	\$10
Tier 2 Generics	\$30
Tier 3 Preferred Brand Name	\$84
Tier 4 Non-Preferred Drugs	30%

PLEASE NOTE: Generations Classic and Generations Select have different drug formularies. Please visit our website for the most up-to-date drug formularies.



Proposed Prescription Drug Benefits

(Generations Value doesn't include Part D)

- **NEW! Over-the-Counter Benefit¹**
Supplemental Part C benefit, not Part D. Catalog mail program through CVS, up to \$50/quarter in one order, no shipping and handling charges to member. No carry-over to subsequent quarter.
- **NEW! Gap Coverage²**
Regular cost-sharing in Tier 1. Member pays the government-determined coinsurance for Tiers 2-5 during the gap. If 35% of the drug cost is less than the regular Tier 1 cost-sharing, the member pays the lesser amount.
- Robust formularies
- Proactive member communication for members with key chronic conditions

¹Limitations apply, not applicable to all plans.

²Limited to Tier 1 drugs. Review drug formulary for applicable drugs. Only applicable to plans with prescription drug coverage.

Questions?
Call us now!

Tony Pointer
918-878-7358

tony.pointer@globalhealth.com