



North American Life Plans, LLC

Annualized Premium figure includes \$200/pdp policy and
 4% credit on Annuities, Life Excess
 \$250/mo allowance, \$10,000-\$14,999 paid annualized prem
 \$500/mo allowance, \$15,000-\$19,999 paid annualized prem
 \$1000/mo allowance, \$20,000+ paid annualized prem

Agent	# New Policies	Annualized New Premium	Marketing Allowance
Dena S	36	\$45,057.12	\$1,000.00
Mark K	53	\$36,495.25	\$1,000.00
Stephen W	17	\$24,182.64	\$1,000.00
Eric J	17	\$24,013.44	\$1,000.00
Kristina H	16	\$22,765.32	\$1,000.00
Lynne T	14	\$17,063.96	\$500.00
Kristen M	38	\$17,050.85	\$500.00
Valarie S	12	\$16,885.80	\$500.00
Jimmy J	8	\$15,800.92	\$500.00
Bob S	6	\$14,695.32	\$250.00
Russell G	10	\$13,594.44	\$250.00
Ellen G	5	\$11,332.20	\$250.00
Jeffrey J	12	\$11,140.56	\$250.00
Candace W	8	\$10,889.52	\$250.00
Natasha W	11	\$9,869.88	no allowance
Robert T	2	\$9,156.84	no allowance
Kevin R	10	\$8,932.92	no allowance
Kenneth R	7	\$8,231.76	no allowance
Paul B	5	\$7,902.24	no allowance
James C	6	\$7,487.96	no allowance
Malcolm M	4	\$7,235.40	no allowance
Ciro S	6	\$7,107.49	no allowance
Jessie H	9	\$6,718.80	no allowance
Joanne S	5	\$6,677.04	no allowance
Mary A	6	\$5,489.52	no allowance
Deborah P	4	\$5,059.20	no allowance
Judith C	3	\$4,860.96	no allowance
Keisha E	8	\$4,690.20	no allowance
Andrew D	4	\$3,661.64	no allowance
June J	4	\$3,237.12	no allowance
Belinda R	5	\$3,178.80	no allowance
Patrick N	1	\$3,168.00	no allowance
Mark D	4	\$2,853.40	no allowance
James T	2	\$2,816.40	no allowance
Renee S	3	\$2,296.68	no allowance
Gina J	3	\$2,047.08	no allowance
Kathy K	2	\$1,643.48	no allowance
Beth R	1	\$1,500.00	no allowance
Cindy J	1	\$546.96	no allowance
Henry C	2	\$528.24	no allowance
John A	1	\$363.96	no allowance
Matthew C	0	\$0.00	no allowance
Carla C	0	\$0.00	no allowance
Andrew C	0	\$0.00	no allowance
Robert D	0	\$0.00	no allowance
Toni G	0	\$0.00	no allowance
Christopher H	0	\$0.00	no allowance
Jennifer H	0	\$0.00	no allowance
Joseph K	0	\$0.00	no allowance
Kathryn L	0	\$0.00	no allowance
Aymer L	0	\$0.00	no allowance
La Crisha R	0	\$0.00	no allowance
Scott S	0	\$0.00	no allowance