



North American Life Plans, LLC

Annualized Premium figure includes \$200/pdp policy and
 4% credit on Annuities, Life Excess
 \$250/mo allowance, \$10,000-\$14,999 paid annualized prem
 \$500/mo allowance, \$15,000-\$19,999 paid annualized prem
 \$1000/mo allowance, \$20,000+ paid annualized prem

Agent	# New Policies	Annualized New Premium	Marketing Allowance
Kristen M	139	\$83,790.25	\$1,000.00
Mark K	165	\$77,249.83	\$1,000.00
Russell G	32	\$61,275.20	\$1,000.00
Valarie M	28	\$39,136.82	\$1,000.00
Lynne T	18	\$29,938.32	\$1,000.00
Stephen W	28	\$29,131.20	\$1,000.00
Malcolm M	15	\$28,376.40	\$1,000.00
Kevin R	16	\$27,119.36	\$1,000.00
Kristina H	29	\$25,810.80	\$1,000.00
Bob S	15	\$24,327.12	\$1,000.00
Jessie H	20	\$24,024.96	\$1,000.00
Robert T	7	\$17,703.12	\$500.00
Aymer L	7	\$15,784.80	\$500.00
James C	10	\$14,351.31	\$250.00
Patrick N	7	\$13,674.84	\$250.00
Jeffrey J	13	\$13,619.41	\$250.00
Kenneth R	13	\$12,422.04	\$250.00
Christopher H	4	\$12,278.40	\$250.00
Andrew D	11	\$9,713.24	no allowance
Andrew C	7	\$8,515.08	no allowance
Candace W	5	\$8,501.64	no allowance
Jimmy J	20	\$7,919.24	no allowance
Ellen G	9	\$6,763.36	no allowance
Henry C	3	\$5,401.44	no allowance
Paul B	7	\$5,055.64	no allowance
Mary A	4	\$4,625.04	no allowance
Gina J	2	\$4,531.44	no allowance
Joanne S	3	\$4,187.28	no allowance
Cindy J	5	\$4,164.28	no allowance
Eric J	4	\$4,155.24	no allowance
John A	3	\$3,356.88	no allowance
Renee S	4	\$3,229.08	no allowance
Elizabeth R	2	\$2,430.84	no allowance
Joseph K	1	\$1,730.28	no allowance
Mark D	1	\$542.04	no allowance
Belinda R	1	\$510.36	no allowance
Deborah P	1	\$435.36	no allowance
Ciro S	1	\$200.00	no allowance
Matthew C	0	\$0.00	no allowance
Carla C	0	\$0.00	no allowance
Robert D	0	\$0.00	no allowance
Toni G	0	\$0.00	no allowance
June J	0	\$0.00	no allowance
Kathy K	0	\$0.00	no allowance
Kathryn L	0	\$0.00	no allowance
LaCrisha R	0	\$0.00	no allowance
Scott S	0	\$0.00	no allowance
Gerard V	0	\$0.00	no allowance
Larry W	0	\$0.00	no allowance
Lea W	0	\$0.00	no allowance